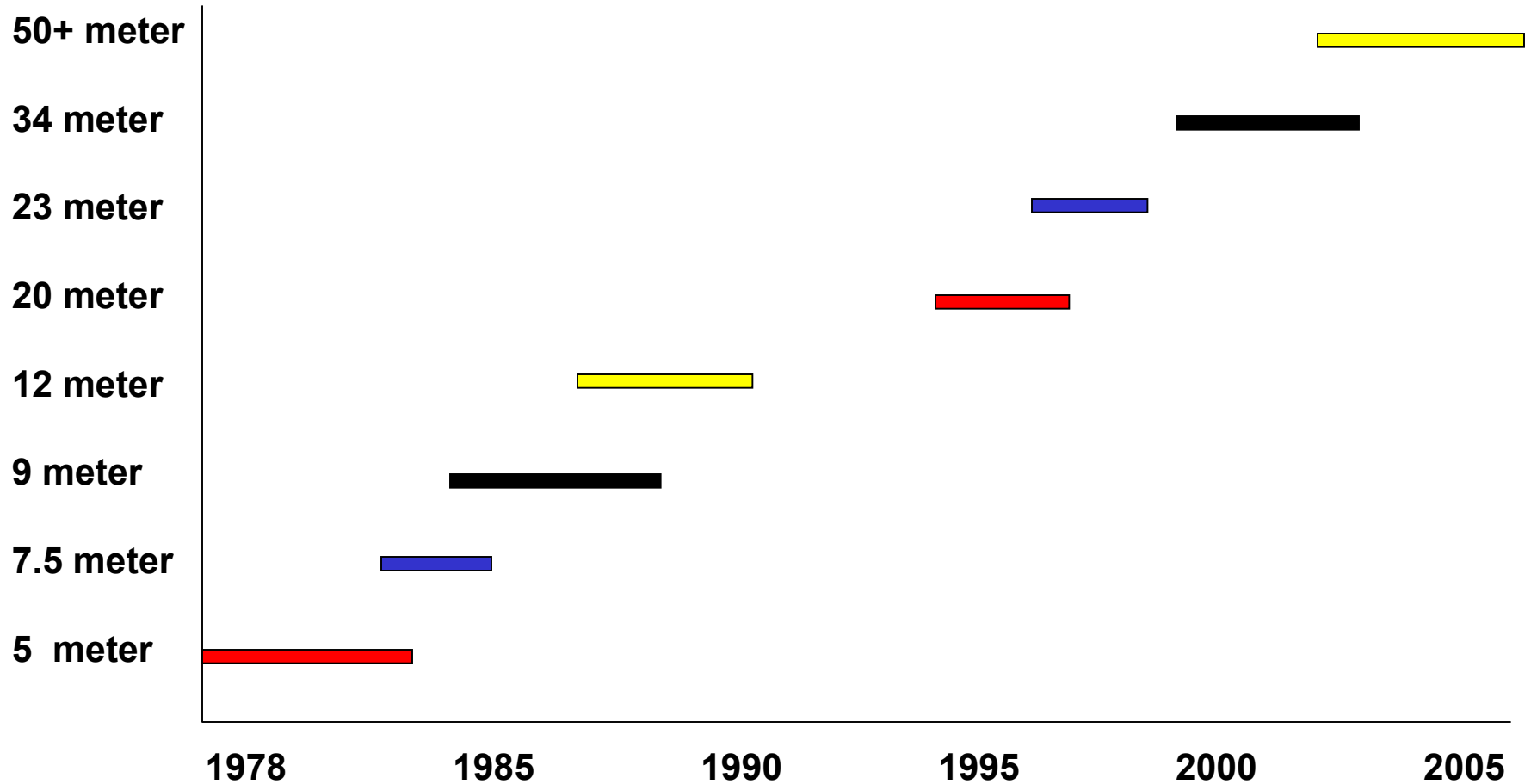


The Evolution of Blade Manufacturing

**Brian Glenn
Director, Rotor Blades
Clipper Windpower Technology, Inc.**

- **BLADE SIZE**
- **THE INDUSTRY**
- **DESIGN EVOLUTION**
 - **Materials**
 - **Processes**
- **COST**
- **FUTURE STUDIES**

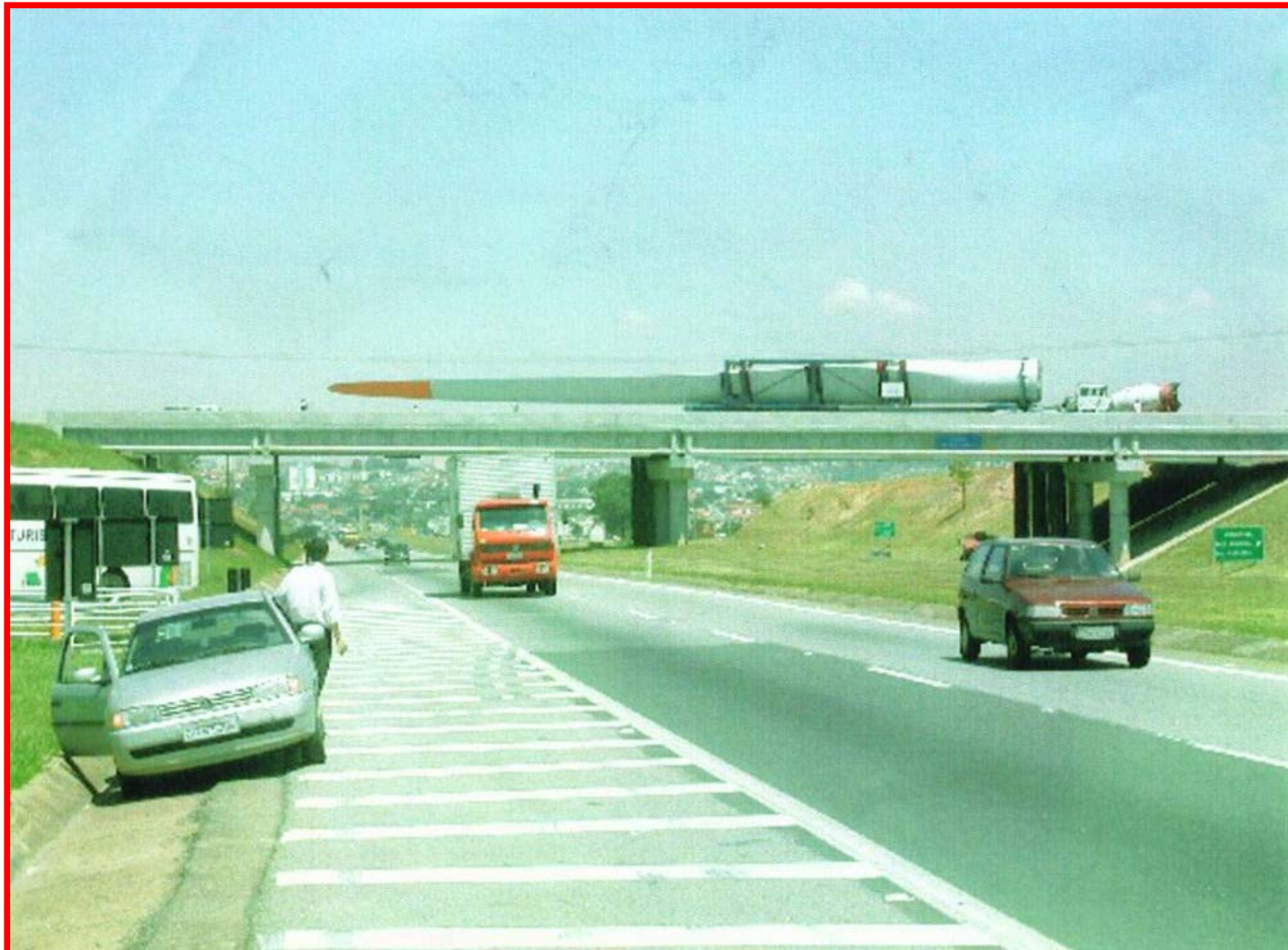
BLADE SIZE OVER TIME



BLADE SIZE OVER TIME – cont'd

- **Product life cycle is 3 to 6 years**
- **New development time is 1 to 2 years**
- **Tenfold size increase over 25 years (5 meter to 50 meter)**
- **The industry is maturing (i.e. aviation)**
- **Original blade length is now the maximum chord length of large blades**
- **Production methodology must evolve to accommodate large blades**

50.5 Meter Blade



MYTH.....



Blade manufacturing is a GREAT business !!



“Show me the Blade Millionaires”



Alternegy

AeroDynamics

Kenetech

Bouma

AeroConstruct

Gougeon Brothers

Century Design

Blue Max

Polenko

Rotorline

Polymarin

Stork

Aerpac

WEG

Howden

Storm Master

Fayette

Peterson Products

Heath Techna

EDO Fiberscience

Flowind

Tacke

AWT

Carter

ATV

Wind Master

Wintech

Companies With Off-the-shelf Product

- LM
- NOI



Sub-Contract Manufacturers (Will Build Your Blade)

MFG
A&R
NOI

TPI
ATV

TECSIS
LM



Wind Turbine Companies (Manufacturing Their Own Blades)

Bonus
Vestas

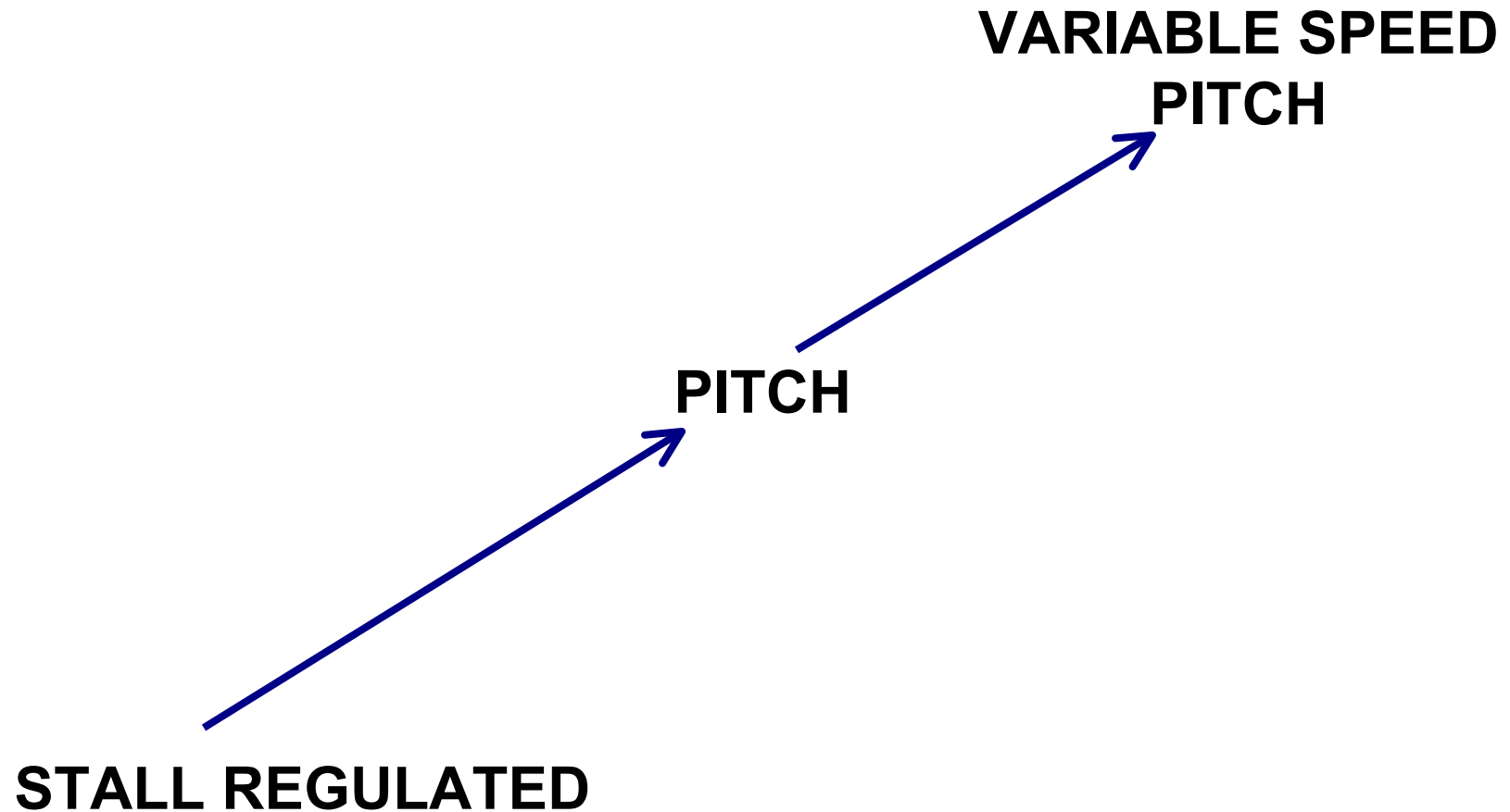
Enercon
Nordex

GE Wind
Gamesa

Micon
Suzlon



DESIGN EVOLUTION



DESIGN EVOLUTION – cont'd

- In the beginning, the turbine was designed around an “off the shelf ” blade:
 - *90% of blades were out-sourced*
 - *Built in Western Europe and the U.S.*
- Today, turbines are specifically designed...driven by loads, site conditions, control strategies, and COE targets:
 - *50% of blades are out-sourced*
 - *Built in Western Europe and U.S....and Brazil, India, & China*
- In the future:
 - *Majority of blades will be designed in-house*
 - *Built in low-cost countries*

New Materials ?

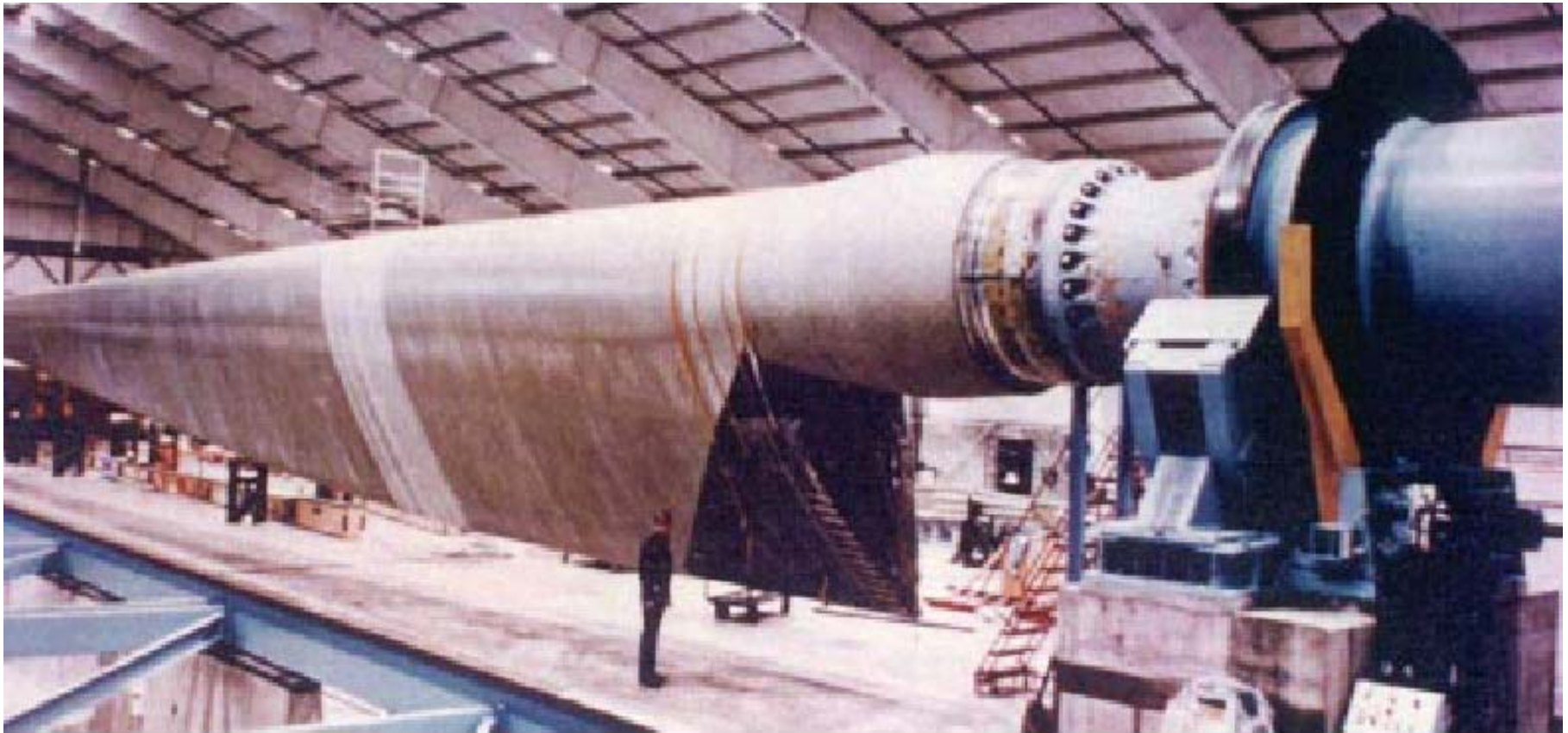
- | | |
|----------------------------|------------------|
| • Steel | late 70s |
| • Aluminum | late 70s |
| • Wood Epoxy | late 70s |
| • Polyester E-Glass | late 70s |
| • Epoxy E-Glass | late 70s |
| • Epoxy Kevlar | early 80s |
| • Epoxy S-Glass | early 80s |
| • Epoxy Carbon | early 80s |

Change in Cost over Time: 1984 – 2004 (Approximate)

	<u>Change</u>	<u>Cost</u>
• E-Glass (Roving)	- 15%	\$0.60 / lb
• E-Glass (Stitched)	- 20%	\$1.00 / lb
• Carbon (Roving)	- 40%	\$5.00 / lb
• Polyester Resin	+20%	\$0.80 / lb
• Epoxy Resin	- 20%	\$1.25 / lb

New Processes ?

- | | |
|----------------------------|----------|
| • Filament Winding | late 70s |
| • Wet Lay-up Vacuum Bagged | late 70s |
| • Wet Lay-up | late 70s |
| • Pultrusion | late 70s |
| • Pre-saturated Rovings | late 70s |
| • RTM | late 80s |
| • Pre-pregs | late 80s |
| • Infusion | mid 90s |



Filament Winding



Dry Lay-up before infusion



Infusion (in process)

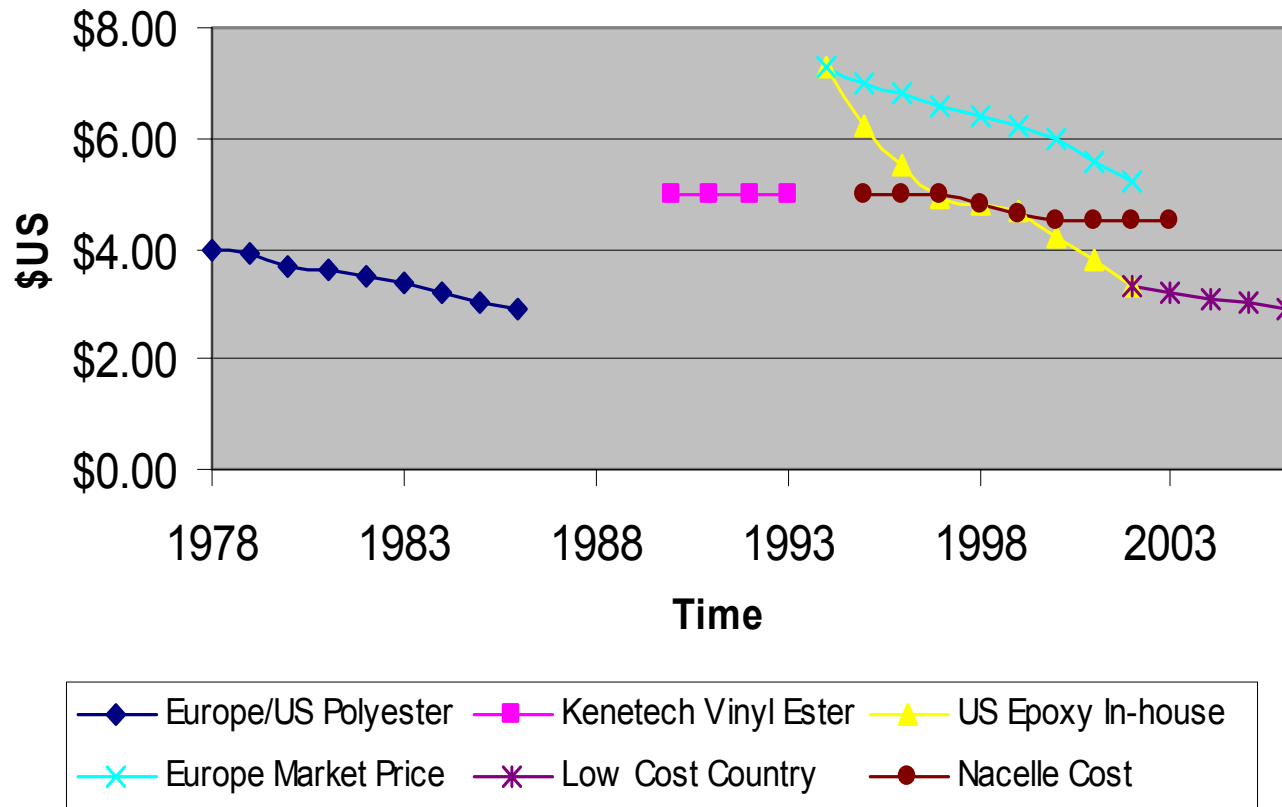
- **Industry ramp up ramp down cycles favor automated lower labor hour processes**
- **Fiber waviness is a major driver**
- **Changing to Roving vs. Stitched UD saves 2.6% of blade cost; the same as a 20% labor reduction in a LCC**
- **Fiber sizings – binders need more study to enhance infusion**

MYTH.....

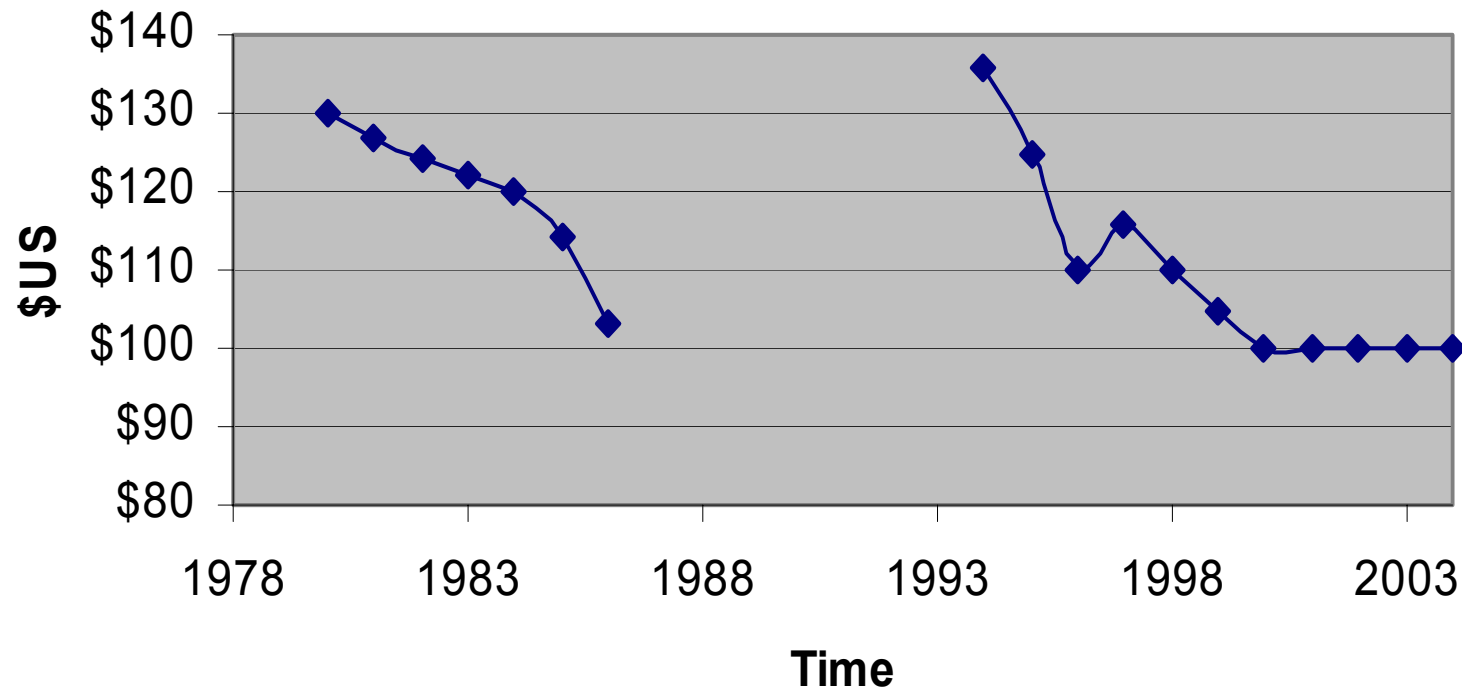
BLADES ARE EXPENSIVE !!!



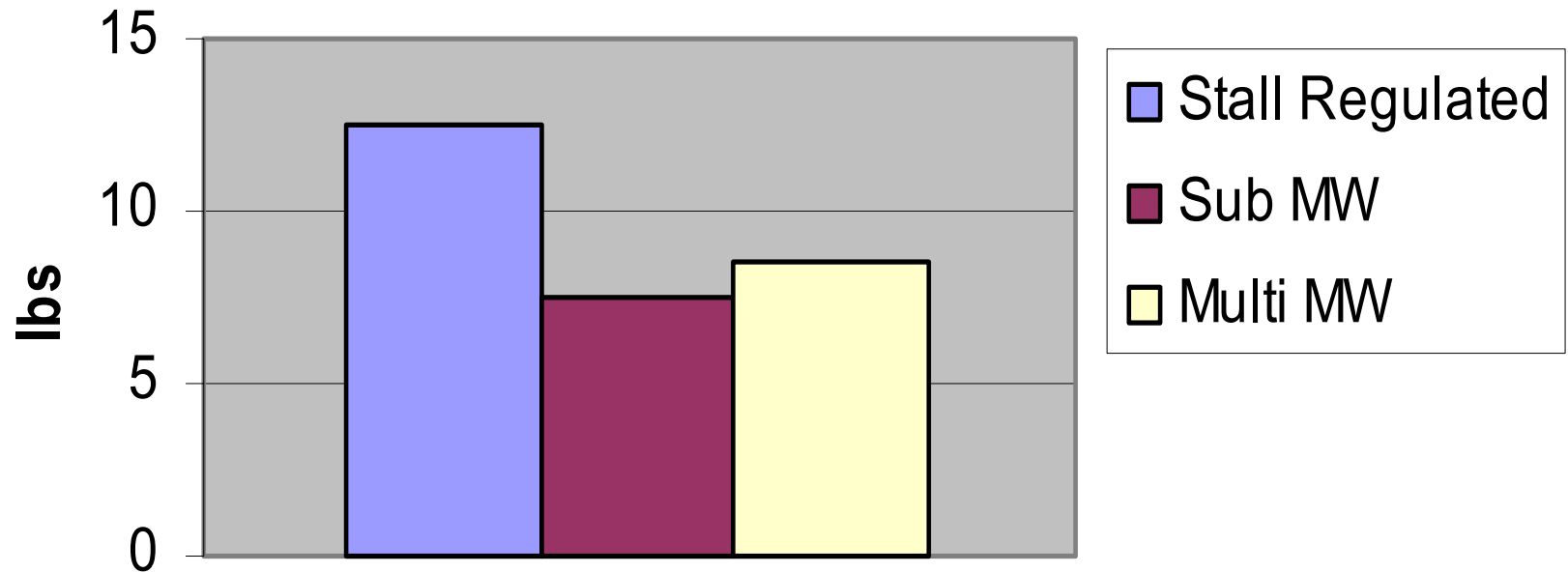
Blade Cost Per Pound



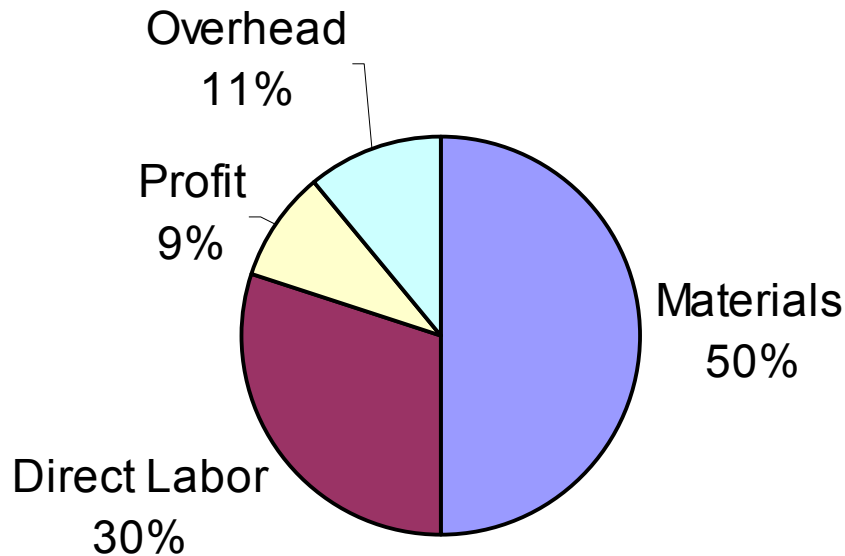
Blade Cost Per kW



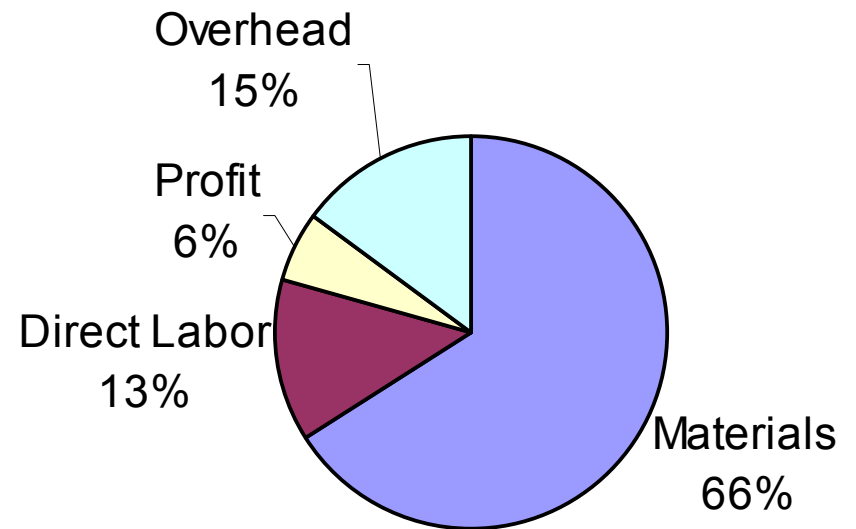
BLADE WEIGHT (lbs) Per kW



Cost Distribution Ex Works

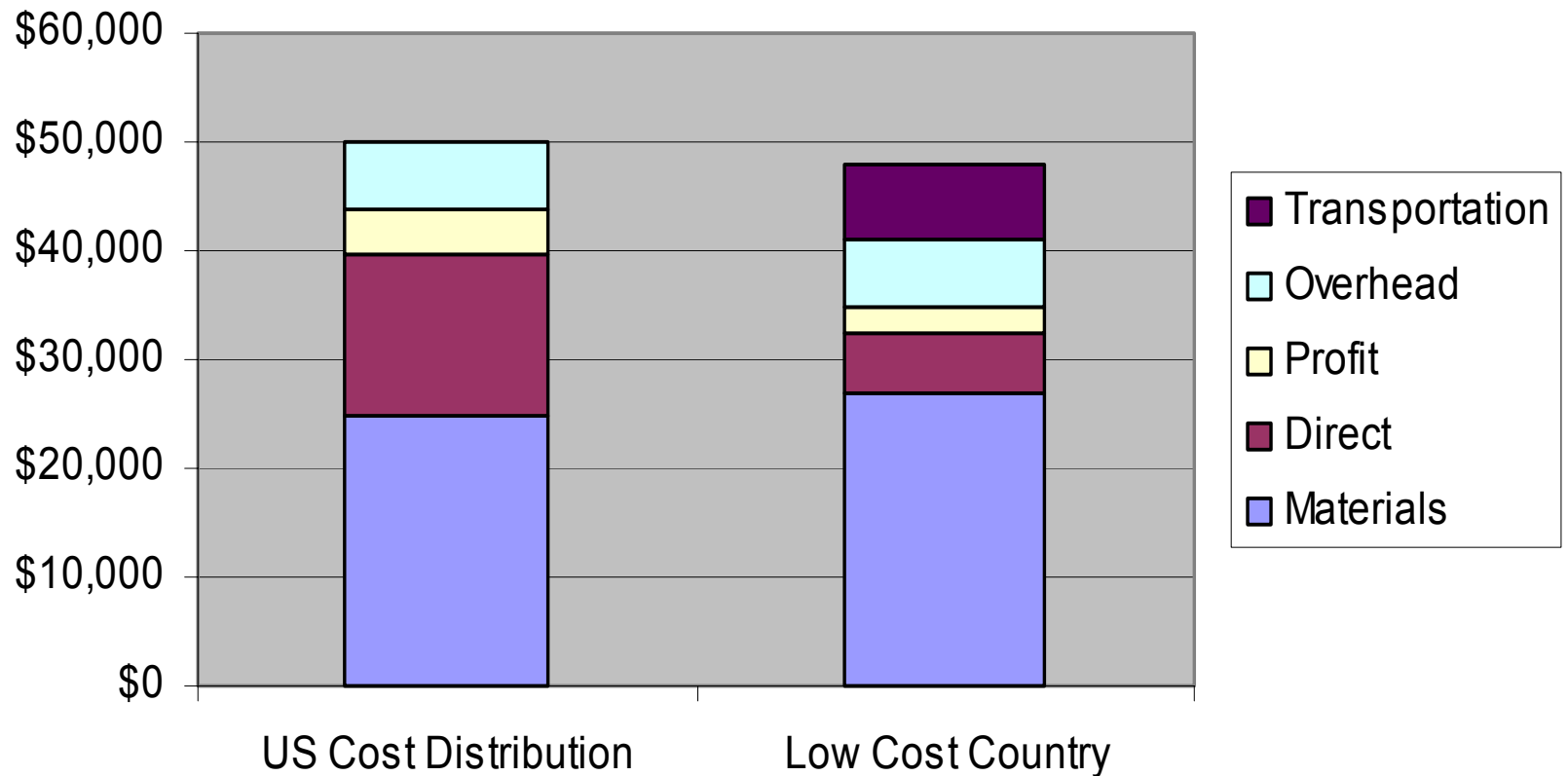


US Built



Low Cost Country (LCC)
18% Less

Typical Cost Differences



- **Overhead today is about the same in US vs. LCC**
 - *Opportunity for reduction in LCCs*
- **Labor cost reduction is limited**
 - *Advantageous to the US / Western Europe Model*
- **Material costs are at a very low level**
 - *Local supply helps LCC model*
 - *Risk of increase*
 - *Change from a stitched product to rovings; achieves large savings*
- **Transportation cost adder is the “wild card”**
- **Best opportunity for cost reduction is a longer uninterrupted product life cycle (steady state)**

Aero

- Higher thickness to chord airfoils
- Design for load reduction; interact with loads group, structures, and control strategy

Process

- More consistent automated processes
- Better understanding of volume impact vs. plant size to blade cost.

Load Mitigation

- Feedback loops – control strategy – fiber brag – tower
- Predictive algorithm
- Smart blades – either structure or Aero

